

MetaPhase Consulting SBA 8(a) Ordering Guide

ORDERING GUIDE INFORMATION

The Small Business Administration's (SBA) 8(a) Business Development Program is a business assistance program that permits agencies to directly procure services and products from those small disadvantage businesses (SDBs) that are certified under the SBA's program.

MetaPhase Consulting, LLC (MPC) is an SBA 8(a) certified company with a valid designation through April 2026. The regulations governing the 8(a) BD program are located in Title 13 of the Code of Federal Regulations, Subpart A, Section 124. (13 CFR § 124)

PROGRAM BENEFITS

The 8(a) sole source vehicle provides agencies a simplified and shortened acquisition procedure:

- Sole Source: contracting for up to a ceiling of \$4 million for goods and services.
- Reduced decision cycle: the time required to award an 8(a) sole source contract can be as short as 10 days.
- Streamlined Acquisition Process: procurement process and time is reduced to a minimum.
- Prices reflecting the best value: agency negotiates with the firm directly to get the best value.
- Small Business Credits: credit for promoting small business participation within agency.

CONTRACT INFORMATION

SBA Certified 8(a) (C006fn)

NAICS (Primary) 541519

NAICS (Secondary) 541611, 523920, 541511, 541512, 541612, 541618, 541690, 611420, 611430

DUNS 039027166

CAGE Code 72XV7

SBA CONTACT

SBA Business Opportunity Specialist (BOS)

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If you would like to take advantage of MPC services via the SBA 8(a) Program, please see the following processes:

- Identify and establish the support or service requirements, performance time frame, and available funding.
- Contact your Department/Division's Contracting Officer (CO), Agency Small Business Specialist for assistance with developing your FAR 19.804-2 "Agency Offering" package that includes the requirements description, estimated period of performance, applicable NAICS code, anticipated dollar value, etc.
- Your CO will send an "Offering letter" to george.carlisle@sba.gov requesting permission to conduct sole source negotiation with MPC, Attn: George Carlisle.
- The SBA confirms MPC's eligibility and authorizes the negotiations.
- The CO negotiates with MPC.
- Simplified Acquisition efforts do not require a Technical proposal; the CO sends RFQ to MPC requesting cost proposal; upon receipt, CO negotiates cost and terms with MPC.
- If the estimate exceeds the Simplified Acquisition Threshold, the CO sends RFP to MPC requesting technical and cost proposals; upon receipt, CO negotiates cost and terms with MPC.
- Upon completion of negotiations, the CO prepares a contract award document and sends it to MPC for signature.
- Upon receipt of the executed contract from MPC, the CO signs contract and sends it to the SBA.
- Contract performance begins.

FLEXIBLE 8(a) BUYING METHOD: SOLE SOURCE- IDIQ

When an agency finds an 8(a) company that they would like to utilize on a regular basis, the agency may choose to award a Sole-Source Services IDIQ (Indefinite Delivery/ Indefinite Quantity) contract. Preparation of this IDIQ is very cost-effective for the agency as it minimizes the length of time involved in contracting out individual task orders and it is not as costly and time-consuming to award as a competitive IDIQ. This type of contracting mechanism can be awarded very similar to the solesource contracting process.

**For more information about our services,
please email info@metaphaseconsulting.com**

SBA Certified 8(a)

**GSA MAS Schedule #GS-35F-029GA
OASIS SB Pool 1 Contract #47QRAD20D1149
Top Secret Facility Clearance
ISO 9001-2015, CMMI Level 3 for Development**